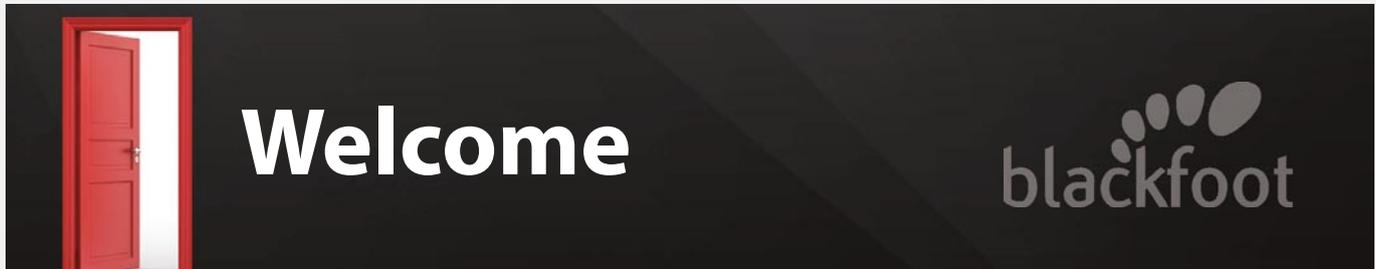


# The blackfoot Quarterly

ADVISE &gt;

ASSESS &gt;

ASSURE &gt;



**Hello and welcome to the Winter 2013 Blackfoot newsletter. With the year now coming to its end some of you will be heading into your peak trading season, whilst others maybe winding down. However the holiday season effects your business, we hope it goes smoothly.**

In this issue we are announcing some educational seminars that we will run. We will also look back at some topics covered from this year. To start, rather than a word from Matthew Tyler we introduce our new General Manager Andy Compton.



After immersing myself in Blackfoot's culture for a little over three months, I take great pleasure from my recent appointment as Blackfoot General Manger. Why am I so pleased? It's simple, businesses that impress me most are the ones that can co-ordinate

vision, skills, attitudes and energy and use them in a way that makes a real difference to their clients business challenges. Blackfoot falls into this small but special group and I am thrilled to be playing a part in their continued development and success.

It's clear that a significant part of Blackfoot's success comes from the ability to deliver exceptional services. However, in my humble opinion the key pieces of success are often held in the perceptions of customers without whose kind trust the success picture is incomplete. Like the Blackfoot management team, I have an appetite for responsible partnering and this includes making sure the earned trust does not become diluted by our growth and continued successes. Over the coming months my gaze will fall heavily on the areas of our business that develop trust and establish the bonds of lasting business partnerships.

Over the coming days I will be asking Blackfoot Account Managers to extend a special offer of support to every client. This offer is simple, I would like the Blackfoot team to help our clients create tailored and holistic 3 – 5 year information risk, security and compliance plans. I am confident these will be of great use to customers who value the ability to plan, stage and budget for improvements over time. With this clarity of vision Blackfoot will be in a strong position to tailor the right support and establish which jigsaw pieces are missing and may need to be created.

I will also be asking Blackfoot Account Managers to reach out and satisfy themselves that each customer has had an explanation of the complimentary and optional services available through Blackfoot's 'Total Support' portal. In this way I can be assured every customer knows how to get the most from the Blackfoot relationship. I also plan to review the range of services to ensure they remain aligned with the changing threat landscape.

I hope to meet many of you in person over the coming months but in the interim I'd like to extend an invitation for you to contact me to share your Blackfoot experiences, wishes or recommendations. I can be contacted at [andrewc@blackfootuk.com](mailto:andrewc@blackfootuk.com) Finally, thank you for your support and trust to-date and for so willingly expanding our circle of friends through referrals.

**Andy Compton**  
Blackfoot General Manager



# Announcing **Blackfoot Events**



**Blackfoot is delighted to announce the winter 2013 series of events. This season the focus is very much on topics of the moment including data privacy and cyber risk. The primary objective of these events is to share knowledge and stimulate discussion. Do you know of someone that would benefit from attending these events? If so, please feel free to spread the word by sharing this communication.**



## **PCI LONDON SPEAKING EVENT**

**Look out for Blackfoot speaking events at PCI London 23rd January 2014**

PCI London is the UK's largest gathering of payment risk and security professionals who are tasked with securing payments systems, protecting cardholder data and meeting PCI DSS compliance requirements. Now in its eighth production, Blackfoot's CEO Matthew Tyler is proud to be participating in the plenary presentations at the Park Plaza Victoria London hotel. Stay tuned to your Blackfoot Account Manager or <http://www.pci-portal.com/> for full event details.

## **DATA PRIVACY WEB SEMINAR**

**Coming to your desktop on 9th December  
2013 – Register now**

On the 21st of October 2013, The EU Parliament's Committee for Civil Liberties passed a vote by 51 to 1, the negotiating mandate for the data protection regulation. The intention of the regulation is to help protect the digital identities of EU citizens and is expected to be incorporated into UK legislation by June 2015.

To further explore this complex but important subject, Blackfoot's CEO Matthew Tyler will shine a spotlight on the regulation. In true Blackfoot fashion, Matthew will bring clarity and pragmatic thinking to this area through a 40-minute lunchtime web briefing.

Matthew will explain the background and true intent of the regulation, how to use this deeper level of understanding to interpret the requirements and then end the seminar with a vision of the journey ahead.

To review the full agenda and register for this FREE event go to <https://www.eventbrite.co.uk/e/data-privacy-web-seminar-tickets-4297600238>

## **CYBER RISK AFTERNOON BRIEFING**

**Coming to a central London venue in February  
2014**

Whilst many organisations have an effective risk assessment and risk management programme, many do not manage or track risk specifically associated with information technology, such as data loss or regulatory penalty.

The cyber risk market is maturing at an astounding rate due to :

- Industrial scale cyber attacks
- Government requests for industry to better understand cyber risk
- Insurance markets offering cyber specific products

To further explore the cyber risk landscape, Blackfoot is hosting an afternoon briefing session.

The event will provide a comprehensive analysis of cyber risk, explore the common misconceptions about what cyber risk is and how to use this deeper level of understanding to interpret, define and apply your organisations cyber risk requirements.

Stay tuned to your Blackfoot Account Manager for event and registration details.



# Quarterly Review



Many of you will have seen that the latest version of PCI DSS has been released. We will not be covering that in this issue but if you would like to find out more then details are

on the **PCI Security Standards Council website**.

The UK's payment system is going to have a long overdue new regulator. Initially focused on faster payments (including mobile) and BACS, it will be a utilities style of regulation coming under the banner of the FCA. The aim is to make it easier for new entrants to enter the market place and increase completion from the big banks and partners. For more information you can look on the **UK government website**.

## Review of 2013 topics

This was our first year of newsletter and newsflashes. We covered various subjects including upcoming EU Data Protection Regulation changes, the end of life of Windows XP, BIOS extension vulnerabilities, the new OWASP top 10 (which turned out to be not so new – please take note!), POS malware, Apache Struts vulnerabilities and the Adobe source code leak. We also discussed at length the importance of having a Secure Software Development Lifecycle in place. Let's focus on two of those briefly now.

## Windows XP end of life



Windows XP and Office 2003 is coming to the end of a very long product lifecycle. Microsoft will stop offering both patches and all support for the product on 8th April 2014. Yes it is a big deal as those

monthly 'patch Tuesdays' will cease for you. Anyone still running XP on head office networks will be vulnerable to security flaws, and should not underestimate the rumours of hackers storing up zero day vulnerabilities for post April release into the wild.

Those running XP Embedded could have until 30th January 2017 depending on the version in use. The Microsoft website has full details for all end of life dates, so well worth a look for when your application/operating system version is going out of support.



## EU Data Protection Regulations

We have spoken several times about the EU Data Protection Regulations changes coming into force. The latest news is that the EU Leaders cannot currently agree on a finalising date of May 2014, so with negotiations on-going we will keep you up to date with on-going developments. Our **white paper** on this topic can be found on the **Blackfoot website**.



**It has been a busy year at Blackfoot and a big thank you to our clients and partners for the support over the last 12 months. Yes it is only November, but from all of the Blackfoot team we hope you have Merry Christmas and Happy New Year. We look forward to seeing you all in 2014.**

